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**DERRICK EQUIPMENT, SUMITOMO METALS AND DAVIS-LYNCH  
TOP ENERGYPOINT'S 2010 OILFIELD PRODUCT SUPPLIER RANKINGS**

***Composite Customer Satisfaction Index of Oilfield Products Providers  
Drops from 2009 Levels***

HOUSTON (March 15, 2011) – EnergyPoint Research announces that Derrick Equipment, Sumitomo Metals Pipe & Tube, and Davis-Lynch marked the top-three rankings, respectively, in the firm's independently conducted 2010 Oilfield Products Customer Satisfaction Survey, one of four major industry segments rated in EnergyPoint Research's annual industry-wide benchmark study.

Rating number one overall in the survey was Derrick Equipment. In addition to placing first in the area of total satisfaction, the solids control equipment manufacturer ranked first in over a dozen other survey categories including: engineering and design, performance and reliability, post-sale support, and onshore applications. This is the third consecutive products survey in which Derrick took top overall honors.

“Results from the survey indicate customers of oilfield suppliers are clearly looking for high-quality products. But they also want correspondingly high levels of service and support,” said Doug Sheridan, managing director at EnergyPoint Research. “As the top-rated equipment supplier in the survey, Derrick's strong across-the-board showing reflects its success in delivering value to customers in both of these areas.”

Runner up Sumitomo Metals, which also finished second to Derrick in EnergyPoint's survey last year, rated first in several survey categories. These include availability and delivery, engineering and design, tubular connections and couplings, and production tubing.

The survey's third-rated supplier overall, Davis-Lynch, ranked first in the categories of cementing equipment, downhole drilling equipment, product availability and delivery, engineering and design,

performance and reliability, and high-pressure high-temperature (HPHT) applications. The Pearland, Texas-based company also rated first in the U.S. & Canada for downhole products and with respondents at independents.

The 2010 EnergyPoint Research Oilfield Products Customer Satisfaction Survey was conducted as part of EnergyPoint's annual industry-wide study, which this year was comprised of more than 4,100 in-depth evaluations performed over 24 months by qualified professionals at domestic and international customers of oilfield suppliers.

Suppliers rated in the survey were evaluated in multiple attributes, including total satisfaction, pricing and contract terms, performance and reliability, engineering and design, personnel, post-sale support, availability and delivery, and corporate capabilities. They were also evaluated across other key categories and applications. The survey succeeds similar industry-wide studies conducted and published by EnergyPoint Research since 2003.

Other major oilfield product suppliers rating in the top half of this year's survey, listed by descending overall rating, are:

- Gardner Denver, rated first in offshore applications and in international regions
- Scientific Drilling, rated first in motors and directional drilling equipment, and onshore applications
- Delmar Systems, rated first in four areas, including engineering and design
- Vallourec & Mannesmann, rated first in casing tubing and for high-pressure high-temperature applications (HPHT)
- Lufkin Industries, rated first in artificial lift and post-sale support
- Frank's, rated first for tubular handling equipment
- Dril-Quip, rated first among its peers in a range of categories, including subsea wellheads, and international regions
- Oceaneering, rated first in risers and flexible joints, and remotely operated vehicles (ROVs)
- Champion Technologies
- Caterpillar, rated first in the category of engines
- Newpark Resources, rated first with independents and in multiple survey categories, including drilling fluids products, availability and delivery, and the U.S. & Canada
- Halliburton, rated first in a number of survey areas, including cement products, completion fluids, completion packers, production chemicals, and among integrated product providers

Sheridan noted, “There were a number of factors impacting this year’s results. Consolidation among some of the industry’s larger integrated suppliers, a continued move toward technology-intensive rigs on the drilling side, and efforts on the part of some suppliers to bundle their offerings to degrees not previously seen were all relevant to this year’s ratings. The list of top-rated suppliers includes suppliers that, despite these many cross currents, delivered products that made a difference in customers’ abilities to execute.”

Suppliers ranking in the bottom half of the survey in terms of total satisfaction, listed alphabetically, include:

- Aker Solutions
- Baker Hughes, including combined ratings for BJ Services
- Cameron International, rated first in multiple categories, including surface wellheads and trees, surface BOPs, flow control equipment, and subsea manifolds and connectors
- CapRock Communications, rated first in communications and networking
- Expro Group
- Forum Oilfield Technologies
- FMC Technologies
- GE Oil & Gas
- LeTourneau Technologies, rated first in integrated rigs
- National Oilwell Varco, rated first in top drives, drill pipe and tubular goods
- Omron IDM, rated first in rig-instrumentation
- Schlumberger, lifted by ratings for its acquired Smith International and M-I Swaco units, rated first in a number of survey categories, including deepwater applications, offshore applications, drill bits, engineering and design, and fishing tools
- Tenaris
- Tesco
- Weatherford International, rated first in sand control equipment

A total of 30 oilfield product suppliers received the minimum number of evaluations needed to be included in this year’s rankings. For categories in which pre-2009 supplier ratings existed, historical ratings were included in the 2010 category-winner calculations at lesser weightings. In no case were such historical ratings assigned a weighting of more than 20 percent for the purposes of calculating category winners.

For more information concerning EnergyPoint Research, its independent oilfield customer satisfaction surveys, or its online offerings, visit the company's web site at [www.energypointresearch.com](http://www.energypointresearch.com).

***About EnergyPoint Research, Inc.***

EnergyPoint Research provides independent research regarding the oil and gas industry's satisfaction with the products and services it purchases and utilizes. Founded in 2003, the firm offers oil and gas industry professionals and organizations opportunities to both provide and gather confidential ratings and customer feedback in areas important to oilfield product and service suppliers through objective and independent evaluation processes. For more information regarding EnergyPoint Research and its surveys and data, visit the company's website at [www.energypointresearch.com](http://www.energypointresearch.com) or contact the company at [info@epresearch.com](mailto:info@epresearch.com).

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